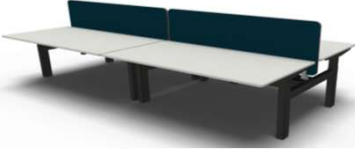
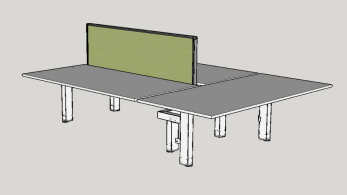





Proposal : Service Now - Staines

Date of Issue : 15.04.19




Insightful Environments
Customer Experience Centre
22 Easter Park
Ferry Lane South, Rainham
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Image	Description of Product	Qty	Steelcase list price	Steelcase discount	Unit Cost	Total Cost
OPTION 2 - OLOGY						
Open Plan Back to Back Benches						
	Ology Bench Electric W1600 x D1700 x H650-1250 Top type = Melamine 25mm - Ash Noce leg/structure Merle Includes:- individual below desk cable trays. Shared cable trough Eco PackCollision sensor Active touch user interface	90	£3,712.00	53.00%	£1,744.72	£157,024.39
	Divisio Frameless Screen On BenchW1600mm x H607 AT30 Lagoon x 8 AT10 Pepper x 30 AT02 Grey x 30 AT29 Honey x 12 AT006 Blue x 10	90	£324.00	53.00%	£152.28	£13,705.41
	Ology Bench Cable Management Vertical Cable chain Ology Bench floor-trough Colour: Merle MG	90	£43.00	53.00%	£20.21	£1,818.98
	Ology Bench Cable Management Vertical Cable chain Ology Bench for electric Colour: Merle MG	180	£19.00	53.00%	£8.93	£1,607.47
Open Plan Single Desks						
	Single Ology Desk Electric W1600 x D800 x H650-1250 Top type = Melamine 25mm - Ash Noce leg/structure Merle Includes:- Large cable tray below desk Eco PackCollision sensor = Yes Active touch user interface	10	£1,651.00	53.00%	£776.00	£7,760.04
	Divisio Frameless Screen On BenchW1600mm x H607 AT06 Blue x 4 AT02 Grey x 3 AT10 Pepper x 3	10	£324.00	53.00%	£152.28	£1,522.82
	Ology Cable Management Vertical Cable channel electric 650-1250mm Colour: Merle MG Height adjustment: Lift 650-1250 mm	10	£66.00	53.00%	£31.02	£310.21
	Adapton kit to share legs with bench	10	£362.00	53.00%	£170.15	£1,701.47
Open plan pedestals						
	Implicit Steel Standard W419 x D588 x H516 Carcass finish - Steel - Pearl Snow Front finish = Steel 8mm With lock cylinder Cushion - Atlantic Open Plan Area AT30 Lagoon x 16 AT10 Pepper x 60 AT02 Grey x 60 AT29 Honey x 24 AT06 Blue x 20 End desks in Open Plan Area AT10 Pepper x 3 AT02 Grey x 3 AT06 Blue x 4 Offices AT06 Blue x 2 AT30 Lagoon x 1 AT10 Pepper x 3 AT02 Grey x 3 AT29 Honey x 1	202	£ 562.00	56.00%	£247.28	£49,950.56
Office Desks						
	Ology Desks Electric Straight W1800 x D800 x H650- 1250R Top Melamine 25mm - Ash Noce Leg colour Merle Includes below desk top cable tray Active touch user interface	12	£ 1,661.00	53.00%	£780.70	£9,368.45

	Ology Modesty Panel Width: 1800 Height: 365 Top: Ash Noce 2LAN Connector: Merle MG	12	£ 123.00	53.00%	£57.81	£693.75
	Vertical leg cover - high capacity cable mgt Ology Single Desks W1800 Left Hand qty 6 Right Hand qty 6	12	£ 450.00	53.00%	£211.51	£2,538.11


Focus Rooms

	Ology Desks Electric Straight W1400 x D800 x H650- 1250R Top Melamine 25mm - Ash Noce Leg colour Merle Includes below desk top cable tray Eco PackCollision sensor Active touch user interface	3	£ 1,577.00	53.00%	£741.22	£2,223.67
	Vertical leg cover - high capacity cable mgt Left Hand Qty 2 Right Hand Qty 1	3	£ 450.00	53.00%	£211.51	£634.53

Desk Electrics

	CMD 72 Series Capsule Desk Module 2 x 13A UK BS 1363 Power Sockets 3A Individual Manually Resettable Thermal Fused 2 x Illuminated Switches 1 x Twin USB Type A+C Charging Port 2 x Keystone Inserts 1.5m Hardwired Mains Input Cable To 16A Wieland GST18/3 Plug Black RJ45 CAT6 INLINE KEYSTONE COUPLER Black 3.0M Cat6 Snagless Booted Patch Lead (Cat6 Data Plug To Cat6 Data Plug) Grey 1.5M Starter Mains Cable Female Wieland To 13A UK Plug) Black	205	N/A	N/A	£76.41	£15,664.05
	Elite Under desk Power Module 4 x UK Sockets 3.15A Fuses	205	N/A	N/A	£12.24	£2,509.20
	Wieland Cable 2MLink Lead	205	N/A	N/A	£4.51	£923.87

Task Chairs

	Gesture Task Chair Standard Shell Back Seat Finish Atlantic Back Finish 3D knit = Pepper Knuckle Back Lumbar support Black frame Painted aluminium base Arm Type = 40 - 360 arms	205	£ 1,105.00	48.00%	£574.60	£117,793.00
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Monitor Arms

Total product cost

£387,749.97

Delivery & Installation

D&I -Within NWH's - Single Phased Program of Works - Subject to Site Survey :

£19,307.69

Total Project Cost - Excl VAT @ Std Rate :

£407,057.66

Additional Project Discount

£17,367.60

Total project price including project discount

£389,690.06

Payment Terms :

Our standard payment terms are 40% deposit payment payable within 30 days from date official order placed. Further 50% payment to be made 30 days prior to product delivery date to site with remaining 10% payment to be settled in full once installation completed and signed off by client on site.
If the account is not settled by the due date for payment the Company reserves the right (without prejudice to all its other rights) to charge interest at the rate of 5% above the base rate of HSBC Bank plc from time to time, or if that base rate ceases to exist such other comparable rate of interest as the Company may from time to time decide, from the date payment is due until receipt of payment by the Company. (This being the approximate cost to the company of delayed receipt).

Steelcase (South-East) Limited, trading as Insightful Environments is registered in England under company number 05024679 at 77-79 Farringdon Road, London, EC1M 3JU, UK.
VAT no: GB 337 6762 27

For Insightful Environments' conditions of sale ("the conditions"), please refer to our website: <http://ie-uk.com/terms>

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